FIVE
MINUTES
WITH

CLAIRE PHILPOTT

What are the key advantages of Moebius software?
The main advantage is the powerful reporting capability that delivers business analysis reports specific to each business. These customizable reports analyse the data captured by users to deliver real-time insights into KPIs, utilization, realization and collection, and many more aspects. Because Moebius captures data from all areas of the business, it is available to answer crucial questions that drive business decisions. For example, by using the Moebius app, a CEO or a Managing Director can instantly check on the status of unbilled work or pending payments by a client at any given point, even when away from their desk in a client meeting. Another advantage is our approach to security. With Moebius, security can be applied to data, allowing or restricting access to information based on workgroups and on the sensitivity of the information. Security policies can be easily designed, amended over time and, most crucially, applied with ease. From a user perspective, Moebius is easy to learn and use. The interface guides new users to perform actions and facilitates intuitive use through consistent design and clear visuals. The most popular feature is the users' ability to customise their workspace to best suit the way they work – adding, removing and rearranging fields as required.

Which companies can benefit from using Moebius?
Though it may sound like a cliché, just about any company can! The modules include contact management, document management, time and billing – all functions that any business can use. Of course, we also

Senior Business Consultant Moebius

have all the functions that support the more specialised work undertaken by Company Administrators, Legal Practices, Auditors and Compliance professionals.

The system has proved particularly attractive to companies active in the professional services sector. What are the main reasons behind its success?
The biggest driver of interest in our software by the professional services industry has been our approach to compliance. This is an area with a lot of pressure on resources but, by using Moebius, the compliance functions of a professional service company can utilize the data captured by other areas of the business and thus reduce the time required to enter and maintain information, such as corporate structures, ownership details and documents. The Moebius Compliance module offers exceptional tools including a 4th AML-ready Risk Rules Engine, ready-

to-go regulators' reports, comprehensive Economic Profiles and a variety of tools for identifying compliance-related alerts and warnings.

What happens if the needs of a business already using Moebius modules change at some stage?
Moebius is a modular scalable system. This means that businesses can initially purchase the modules they need and add more as required. For example, a business may start out with company administration, compliance and document management. Then, as it grows, it may decide to add time recording, HR and billing. As the volume of data captured and stored in the system increases, it can be easily accommodated by upgrading the IT infrastructure.

A year ago, you announced your collaboration with CL8. What has this collaboration meant in terms of the solutions you offer clients?
Our collaboration with CL8 has facilitated a number of smaller organisations to install and use Moebius without the need to implement costly infrastructure. Through shared or dedicated server options, all companies, no matter how small, can benefit from our powerful enterprise system from their first day of operation. Start-ups and small businesses can use all the functions of Moebius at a low cost and have a seamless path for expansion to in-house deployment if future growth requires it.

What are your future plans for Moebius?
We are currently investigating how we can utilize AI to deliver even more efficiency to our users. We will continue to develop tools, such as our dynamic PDFs that reduce data capture related to ongoing compliance monitoring, and workflows that can improve business collaborations and, thus, efficiency.